

## HELLENIC FUND FOR ENTREPRENEURSHIP AND DEVELOPMENT (ETEAN S.A.)

Figures and Information on the Reporting Period from 01 January 2012 to 31 December 2012 (published based on Codified Law No. 2190/20, article 135 for companies drawing up annual financial statements, either consolidated or not, pursuant to the IAS)

the following figures and information result from the financial statements and aim at an overall briefing on the financial state and results of HELLENIC FUND FOR ENTREPRENEURSHIP AND DEVELOPMENT S.A., The reader is thus advised, before proceeding to any kind of transaction with the company, to refer to the company's website, where the financial statements and the ew Report of the Legal Auditor are posted. APOSITION OF THE BOARD OF DIRECTORS 60D CHAIRMAN & MANAGING DIRECTOR European Union/ERDF, Attica Region : Georgios Gerodoukos Executive director Date of the annual financial statements' approval by the BoD (from which the figures and information were drawn): Legal Auditor: BoD VICE-CHAIRMAN Thomas Daskalakis Executive director : Giannis Papadopoulos Panagis Karellas 11 April 2013 Kritonas Tzavellas (SOEL Reg. No. 12341) Non-executive independent director Audit Company: Type of review report: Kreston Prime Audit Ltd. (EOE Reg. No. 150) Eleni Romaidou Non-executive director Consented - Emphasis of matter section as notes 4, 8, 9, 10, 11 Movsesian Haroutiur Non-executive director Dimitris Gianikis Non-executive director www.etean.com.gr 70700/01/B/11/48 - 121576499000 ompany's Seat STATEMENT OF FINANCIAL POSITION STATEMENT OF CASH FLOWS 31 December 2012 31 December 20 ASSETS 31 December 2012 31 December 2011 Cash and Bank Reserves Deceivables from credit institution 320,167,496.19 101,194,455.06 290,709,836.82 75,268.78 1,073,946.22 otal inflows/(outflows) from operating activities (596,334,164.68) (19,526,879.8 ceivables from guarantee & counter-guarantee provision con 1,010,968.89 726,911,027.45 28,984,368.6 Held to Maturity Investments 741,836,000.00 607,315,980.00 sed tangible fixed and intangible assets 386 894 49 370,890.74 otal inflows/(outflows) from financing activities 34,386.74 continuous operations Net increase/(decrease) in cash & cash equivalents Cash and Cash equivalents at the beginning of the reporting period Cash and Cash equivalents at the end of the reporting period ther assets
OTAL ASSETS 903,992,841.51 1,174,681,233.32 EQUITY AND LIABILITIES STATEMENT OF OWNERS' EQUITY 5,678,892.64 96,606,822.45 abilities to credit institutions 01 January 2012-31 December 2012 280,818,010.43 206,668,300.00 eferred tax liabilities 29,552.31 16,357.02 21 February 201 19 159 85 420,183.41 205,198,018.41 113,566,96 521,735,333.51 ement benefit liabilit otal equity at the beginning of the reporting period (01.01.2012 & 21.02.2011 respectively) ecrease of Share Capital ecrease of loss balance carried forward Other provisions Total liabilities 3,999,468.38 215,315,722.69 4,673,198.83 **623,174,831.08** (206,668,300.00) efund to shareholders (17,12) et income directly entered under equity (138 285 92) (1,119,229,524.4d 280,818,010.4 678,685,803,24 959,365,510.63 eserves oss balance carried forward otal equity at the end of the reporting period (31.12.2012 & 31.12.2011 respectively) otal equity 959,365,510,63 280,818,010,43 OTAL LIABILITIES AND EQUITY 1,174,681,233.32 903,992,841.51

STATEMENT OF COMPREHENSIVE INCOME			
	01 January 2012- 31 December 2012	21 February 2011- 31 December 2011	
	Continuous	Continuous	
	Operations	Operations	
Net income from fees/commissions	4,348,151.01	10,423,784.51	
Other income	1,173,580,135.67	28,582.07	
Income from operations	1,177,928,286.68	10,452,366.58	
Results from financial transactions	9,158,693.27	8,345,232.77	
Personnel fees and expenses	(2,477,419.50)	(1,097,498.34)	
BoD members' premiums/fees	(24,600.00)	(37,354.19)	
Other expenses	(598,898.90)	(483,282.59)	
Operating expenses	(3,100,918.40)	(1,618,135.12)	
Results before interest, provisions, amortizations, impairments & taxes	1,183,986,061.55	17,179,464.23	
Provisions	(306,616.45)	(96,788,512.92)	
Difference between valuation and sale of securities	(318,726,107.00)	(858,769,019.30)	
Forfeitures of Guarantees	(183,638,696.59)	(107,664,708.34)	
Amortizations	(91,238.19)	(73,298.32)	
Interests	(2,601,539.13)	(36,376.36)	
Non-operating expenses	(505,364,197.36)	(1,063,331,915.24)	
Total expenses	(508,465,115.76)	(1,064,950,050.36)	
Profit - Loss before taxes	678,621,864.19	(1,046,152,451.01)	
Less: taxes	(63,939.05)	73,077,073.45	
Profit - Loss after taxes (A)	678,685,803.24	(1,119,229,524.46)	
Other total income after taxes (B)	0.00	0.00	
Consolidated total income after taxes (A) + (B)	678,685,803,24	(1,119,229,524.46)	

## Additional figures & information:

- 1. The societe anonyme "HELLENIC FUND FOR ENTREPRENEURSHIP AND DEVELOPMENT S.A." trading as "ETEAN S.A." was founded by virtue of Law No. 3912/2011(Official Gazette No. A/17/17.02.11).
- 2. The company has not been audited for fiscal year 2010 by the tax authorities. A provision amounting to €50,000 has been conducted for this year
- 2. The company has not been danted on its early sear 2010 by the tax autonities. A provision amounting to €20,000 has been connected to this year.

  3. There are disputes, both litigious or under arbitration, concerning the company totaling €236,332, for which the company has conducted equivalent provisions.

  Furthermore, the company has formed a cumulative provision for credit risks amounting to €204,854,363.66.

  4. It is noted that the amounts deposited with the Bank of Greece concerning the action 2.10.2 (totaling €202,994.57) are not illustrated either in the statement of financial position

- 4. It is noted that the amounts deposited with the Bank of Urecec concerning the action 2.10.2 (totaling € 202.594.57) after not illustrated either in the statement of nanancial position or in the statement of cash flows by standard practice, a fact mentioned by the statutory auditor in the emphasis of matter section of the audit report.

  5. According to the provisions of Joint Ministerial Decision No. 4507/03.11.11 (Official Gazette No. B/25427.11.11), as it stands, and of article 17 of Law No. 4038/12 (Official Gazette No. A/14/02.02.12), the merger by absorption of EOMMEX S.A. by ETEAN S.A. was decided by the sole shareholder pursuant to the above provisions and complementarily to the provisions of Law No. N.2190/20 & 2166/93. By decision of the above companies' Boards of Directors, 290/21/2 was set as the Transformation Balance Sheet date. Moreover, the merger notarial deed was signed on 30/10/12.

  6. On 31/12/2012, the number of employed personnel totaled 84 employees, while on 31/12/2011, it totaled 44 employees.

- 6. On 37/12/2012, the number of employee personner toxinete 84 employees, while on 37/12/2013, it toxined 44 employees.

  It is noted that in application of article 17 of Law No. 4038/12, the transfer of university-level and technical personnel from EOMMEX S.A. to ETEAN S.A. was completed in this present year.

  7. The accounting principles applied in this present year are the same as the ones applied to the respective sums of the previous year.

  8. It is noted that the amounts deposited with the Bank of Greece (Note 1 of the Financial Statements) concerning the action "Security and Subsidy of working capital loans' interest rates for Small and Very Small Businesses" (totaling €3,216.54)

- 6. It is noted that the amounts deposited with the Bank of Greece and other banks (Note 1 of the Financial Statements) concerning the projects "Saving at Home" and "Immediate Support Program" (totaling € 243,146,229.19) are not illustrated either in the statement of financial position or in the statement of financial position or in the statement of financial position or in the statement of cash flows by standard practice, a fact mentioned by the statutory auditor in the emphasis of matter section of the audit report.

  9. It is noted that the amounts deposited with the Bank of Greece and other banks (Note 1 of the Financial Statements) concerning the projects "Saving at Home" and "Immediate Support Program" (totaling € 243,146,229.19) are not illustrated either in the statement of financial position or in the statement of cash flows by standard practice, a fact mentioned by the statutory auditor in the emphasis of matter section of the audit report.

  11. It is noted that the amount deposited with the Bank of Greece (Note 1 of the Financial Statements) concerning the "ENTREPRENEURSHIP FUND" project (totaling € 588,790,726.99) are not illustrated either in the statement of financial position or in the statement of cash flows by standard practice, a fact mentioned by the statutory auditor in the emphasis of matter section of the audit report.

  11. It is noted that the amount deposited with the Bank of Greece (Note 1 of the Financial Statements) concerning the "ENALIO FUND" project (totaling € 36,730,945.17)

- are not illustrated either in the statement of financial position or in the statement of eash flows by standard practice, a fact mentioned by the statutory auditor in the emphasis of matter section of the audit report 12. It is noted that Greek Government Bonds with total nominal value of € 480.555.000 have been given to associated banks by 31/12/12 due to forfeiture of securities granted by ETEAN S.A. to credit institutions
- According to paragraph 7 under article 22 of Law No. 3775/09, the share capital of ETEAN S.A. is decreased by the amount of the nominal value of bonds accredited to the credit institution. From the above amount of  $\epsilon$  480,555,000, the share capital has already been decreased by  $\epsilon$  55,939,000, which was completed in this present year.

- Pursuant to the provisions of case C4 of Law No. 4093/12 (Official Gazette No. 222/A/12.11.12), in the event of securities' forfeiture, these are settled in cash, and an equivalent decrease of the company's share capital comes about automatically.
- Based on the above provisions and further to decision No. 2/91193/0023A/21.12.12 of the Alternate Minister for Finance (Official Gazette No. 3431/B/24.12.12), the Share Capital has already been decreased by € 150,729,300. 13. There are no transactions (inflows and outflows) since the beginning of the current year, or balances of assets and liabilities of the company at the end of the current year having accrued from its transactions with related parties,
- as defined under IAS 24. The premiums of senior management and administration members during the current year, as defined under IAS 24 amount to € 254,533.09.
- The Company has no assets of liabilities from and to the Members of the Administration and Senior Management at the end of the current year, as these are defined under IAS 24.

  14. The financial statements of the Company are not included in the consolidated financial statements of another company.

<ol> <li>Investments in fixed and intangible assets amounted to €107,241.94.</li> </ol>		
16. Guarantees in favor of third party:	31 December 2012	31 December 2011
Active loan guarantees	147,622,145.52	150,533,977.66
Active loan guarantees under the Public Investment Program framework	419,116,738.58	1,155,147,811.23
Active financial leasing guarantees	1,055,923.04	1,771,396.17
Active loan guarantees with counter-guarantee of the European Investment Fund	17,357,380.75	19,649,701.73
Active financial leasing guarantees with counter-guarantee of the European Investment Fund	145,994.00 585,298,181.89	264,902.90 1,327,367,789.69
Approved loan guarantees	11,409,140.75	13,773,473.14
Approved financial leasing guarantees	0.70	0.70
Approved financial leasing guarantees with counter-guarantee of the European Investment Fund	0.15	0.15
Approved loan guarantees with counter-guarantee of the European Investment Fund	146,990.81	176,208.25
Approved loan guarantees under the Public Investment Program framework	41,893.77 11,598,026.18	62,042.63 14,011,724.87
TOTAL	596,896,208.07	1,341,379,514.56

## Athens, 11 April 2013

THE BoD CHAIRMAN	THE VICE CHAIRMAN	THE	THE CHIEF FINANCIAL
AND MANAGING DIRECTOR	OF THE BOARD OF DIRECTORS	GENERAL DIRECTOR	OFFICER

GEORGIOS I. GERODOUKOS THOMAS A. DASKALAKIS ANASTASIA A. AVGERINOU EVAGGELOS H. SANIANOS ID Card No. Σ 022101 ID Card No. AH 647371 ID Card No. AB 630620 ID Card No. AB 552858





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